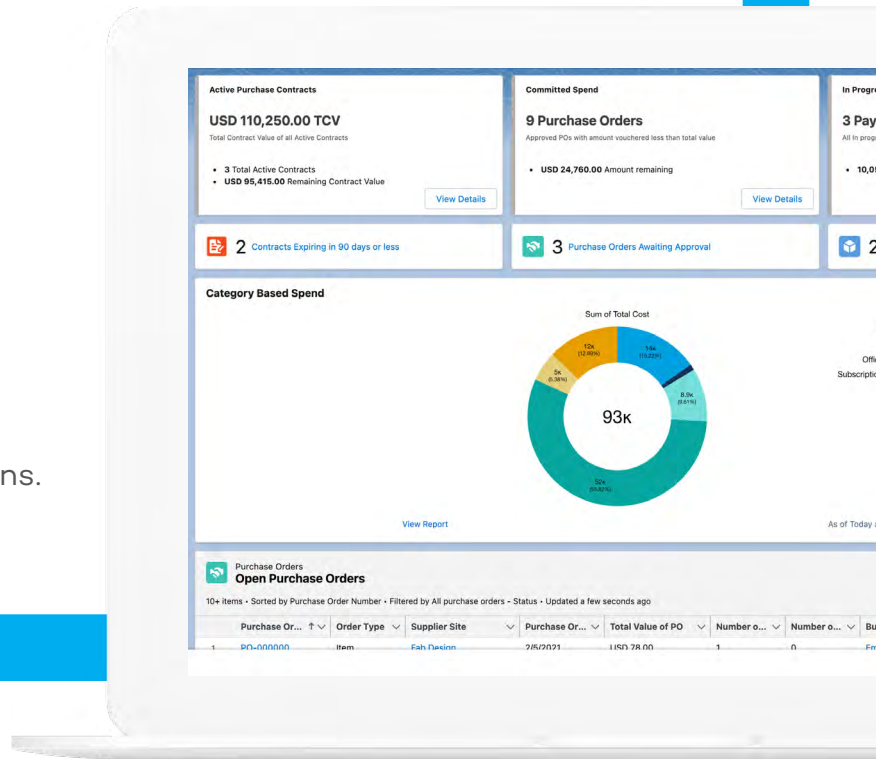


Gain real-time business spend visibility

Monitor budget and cash flow, rein in maverick spend, and dial up the savings with FinancialForce Procurement solutions.



Optimize the entire procure-to-pay process

Most companies understand how critical it is to control business spend, otherwise known as the myriad of goods and services your company must purchase that aren't directly incorporated into your product — everything from small office supply orders to capital equipment. But with outdated procurement processes, it's nearly impossible to stay on top of these expenses.

The best way to rein in maverick spending is through an automated system like FinancialForce Procurement. With FinancialForce, you can monitor budget and cash flow, speed up the procure-to-pay process, and significantly reduce business spend — with the savings going straight to your bottom line.

Control business spend from the start

Get visibility into and maintain control over your potential spend the second a request is made. Establish buying hierarchies utilizing workflows and approvals.

- Create clear audit trail by maintaining all approvals in a single system
- Establish predefined supplier agreements
- Easily request, approve, and purchase through a simplified user experience

Purchase strategically

Categorize goods and services to get a big-picture view of enterprise-wide spend, negotiate more favorable contracts, and identify cost saving opportunities.

- Simplify the procurement process with predefined spend categories
- Analyze similar purchases to potentially consolidate suppliers and create more buying power
- Build collaborative relationships with key suppliers to secure best possible terms

Achieve greater recurring spend visibility

Maintain long term contracts with your suppliers and implement controls around negotiated pricing, quantities, and overall budget.

- Plan and budget for future committed purchase obligations
- Stay on top of remaining contract obligations and make smarter renewal decisions
- Easily find approved vendors and accurate pricing to eliminate contract leakage

Align procurement and accounts payable

Improve cash flow management with more efficient procurement forecasting and automated vendor payments.

- Quickly surface insights on payable invoices and answer any business spend questions on the spot, whether you are in the front or back office
- Ensure vendor invoice accuracy through 2- or 3-way matching
- Easily manage supplier payments electronically

Get powerful insights into organizational spend

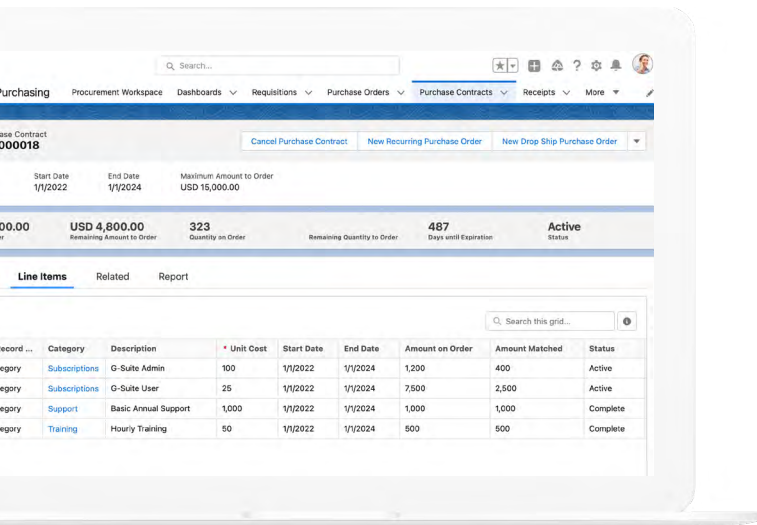
Analyze spend by category, department, and vendor across your entire organization, and make smarter decisions with real-time dashboards and reports.

- Surface relevant information for users in configurable workspaces
- Monitor supplier performance
- Plan for any future expenses

Taking the next step

For more information about how FinancialForce can transform your indirect procurement process, please:

- Call **1-866-743-2220**, or
- Visit **financialforce.com**



FinancialForce is the leading cloud ERP and PSA provider for the new services economy. A key ERP solution native to the Salesforce Platform, FinancialForce unifies data across the enterprise in real-time, enabling companies to rapidly evolve their business models with customers at the center. Founded in 2009 and headquartered in San Francisco, FinancialForce is backed by Advent International, Salesforce Ventures, Technology Crossover Ventures, and UNIT4. For more information, visit www.financialforce.com.